# **Empyrean Solutions**

# **Empyrean Planning Tips and Tricks**

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- Exogenous Accounts and Equations
- Entity Structures, Intercompany and Consolidations
- Yield Adjustments
- Managing Versions
- Equity Balancer



# Exogenous Accounts and Equations



### **Exogenous Accounts**

- Exogenous accounts are memo-type accounts that provide a way to use values or numbers in planning without a data import.
- Values in exogenous accounts can be referenced in formulas and used for KPI and financial metric reporting.
- Standard exogenous accounts are prepopulated in every planning environment.
  - Custom exogenous account structures can be imported from ALM or created in model settings.
  - KPIs are available for both historical and forecasted months in reporting.
- Exogenous account values are imported from ALM in version settings or input directly into planning in Version Drivers > Other Drivers > Exogenous Lines.



### **Exogenous Accounts**

Exog	tom ALM Imported Standard KPI		D	etermines sorting in xogenous lines drive	n the er page		Rate = 4 decimals Flow = 2 decimals Stock = no decimals								
	Name	Mnemonic	Account Number	Group	Descri ption	Display Setting	Display Order	Display Format	Calculation Order	Simulation Calculation Order	Entity Type				
	•	×	•	▼	•	•	•	•	•		• •				
1	Assets per Employee Ratio	Asset_per_Emp_Ratio_ES	1100	Secondary KPIs		Plan KPIs	0	rate	100	Post-Sim	Evaluated At Department				
2	Assets per Employee Ratio - Denominator	Asset_per_Emp_Ratio_DENOM_	1043	Supporting			0	flow	10	Post-Sim	Evaluated At Department				
3	Assets per Employee Ratio - Numerator	Asset_per_Emp_Ratio_NUM_ES	1044	Supporting			0	flow	10	Post-Sim	Evaluated At Department				
4	Average Allowance for Credit Loss (ACL)	Avg_ACL_ES	1001	Supporting (Point on Hierarchy			0	Stock	0	Post-Sim	Evaluated At Entity				
5	Borrowing Cost of Funds	Borr_COF_ES	1101	Secondary KPIs		Plan KPIs	0	rate	100	Post-Sim	Evaluated At Department				
6	Borrowing Cost of Funds - Denominator	Borr_COF_DENOM_ES	1045	Supporting			0	flow	10	Post-Sim	Evaluated At Department				
7	Borrowing Cost of Funds - Numerator	Borr_COF_NUM_ES	1046	Supporting			0	flow	10	Post-Sim	Evaluated At Department				
8	Charge-offs	Crg_off_ES	1047	Supporting (Point on Hierarchy			0	Stock	10	Post-Sim	Evaluated At Entity				
9	Common Equity Tier 1 Leverage Ratio	ComEq_Tier1_Ratio_ES	1102	Secondary KPIs		Plan KPIs	0	rate	100	Post-Sim	Evaluated At Entity				
10	Common Equity Tier 1 Leverage Ratio - Denominator	ComEq_Tier1_Ratio_DENOM_ES	1048	Supporting			0	flow	10	Post-Sim	Evaluated At Entity				
11	Common Equity Tier 1 Leverage Ratio - Numerator	ComEq_Tier1_Ratio_NUM_ES	1049	Supporting			0	flow	10	Post-Sim	Evaluated At Entity				
12	Cost of Funds (COF)	COF_ES	1103	Secondary KPIs		Plan KPIs	0	rate	100	Post-Sim	Evaluated At Department				
13	Cost of Funds (COF) - Denominator	COF_DENOM_ES	1050	Supporting			0	flow	10	Post-Sim	Evaluated At Department				
14	Cost of Funds (COF) - Numerator	COF_NUM_ES	1051	Supporting			0	flow	10	Post-Sim	Evaluated At Department				

Up to 4 can be displayed in graph on home page as Primary KPIs

Calculation order should be higher for exog. accounts that depend on calculations from other exog accounts



### **Exogenous Accounts**

- Most standard exogenous accounts use the classification and sub-type fields from the COA but some values need to be populated by the user.
  - In this example Debt-to-Assets Numerator is using the total value for sub-type of borrowings.
  - Both numerator and denominator values must have a value for ratio results to calculate.

	Model Settings	Primary KPIs	Deb	t-to-Ass	ets - Numerator
5	Reports >	Earning Assets Ratio	6	-57/7-4	
_		Loans-to-Deposits (LTD)	JX	=EX(IO	t_End_Borr_ES)
8	DB Tools	Ebans-to-Deposits (EFD)		Period	Equation/Value
		ROA	1	-12	=EX(Tot_End_Borr_ES)
ELI	ZABETH_VERSION -	ROE	2	-11	
		<ul> <li>Secondary KPIs</li> </ul>	3	-10	
<b>f</b>	Home Page	Capital Patio	4	-9	
•			5	-8	
~	Version Settings	<ul> <li>Internal Stats</li> </ul>	6	-7	
		► KPI	7	-6	
	SION DRIVERS	Market Info	8	-5	
فأة	Balance Sheet >		9	-4	
		▼ Supporting	10	-3	
9	Non-Interest Income/Expense >	Assets per Employee Ratio - Denominato	11	-2	
•••		Assets per Employee Ratio - Numerator	12	-1	
*	Payroll	Borrowing Cost of Funds - Denominator	13	0	
*	Other Drivers	bonoming cost of railes - benominator	14	1	
≈	Other Drivers 🗸	Borrowing Cost of Funds - Numerator	15	2	
		Common Equity Tier 1 Leverage Ratio - I	16	3	
		Common Equity Tier 1 Leverage Ratio - I	17	4	
•	Tax Rates	Cest of Funds (COE). Denominator	18	5	
	Yield Adjustment	Cost of Funds (COF) - Denominator	19	6	
	Bus and a line of	Cost of Funds (COF) - Numerator	20	7	
	Exogenous Lines	Coverage Ratio - Denominator	21	8	
PRO	CESS	Coverage Ratio - Numerator	22	9	
			23	10	
	Import & Calculate	Debt-to Equity - Denominator	24	11	
		Debt-to Equity - Numerator	25	12	
r.	Distribute	Debt-to-Assets - Denominator	26	13	
4	Process & Publish	Debt-to-Assets - Numerator	27	14	
		Section Assess - Rumenton	28	15	
C	Version Rollover	Deposit Cost of Funds - Denominator	29	16	
		Deposit Cost of Funds - Numerator	30	17	



- Equations can be used to calculate interest rates, non-interest income, and loan loss products. With the new release, equations can also be used for balance sheet products.
- Equations use a combination of
  - Numbers (1, 2, 3)
  - Algebraic operators (+, -, /, ^, \*)
  - Conditional operators (>, <=, >=, <>)
  - Parentheses () Empyrean data lookup functions
  - Mathematical functions (LOG, EXP, etc.)
  - Relational functions (IF, MIN, MAX)
  - Empyrean reserved words (such as CurrFace, AgeInMths, etc.)



- Instead of inputting a forecasted rate for NOW Commercial, the rate is 50% of Fed Funds.
- The interest rate formula can be different for each month.
- Prior month's rates can be referenced for lags.









# Equations – Noninterest Income and Expenses

• In this example, Service Charges on MMDAs is equal to the average book of total MMDAs for the current month times .05%.

### =avgbook(T\_Mmdas)\*.0005

- Period is an optional parameter. If omitted the current period is used.
- To reference Average Book for the previous month, add a -1 to the end of the equation.

### =avgbook(T\_Mmdas,-1)\*.0005

			Equation Builder - Non Interest New Volu	imes	- 🗆 ×	ear
	Planning Account		=avgbook(T_Mmdas)*.0005			Current Year Tota
1	Income Account					
2	Earned Disc On Cra Loans	Unit Allocat				9,366
3	Custody Acct Income / Federated Mma	Unit Allocat				-
4	Div Income Corp Inv&Othr	Unit Allocat				
5	Div Income Corp Inv	Unit Allocat			×	-
6	Div Inc FHLB-Tax Deferred	Unit Allocat				3.0000 %
7	Service Charges Deposit Accts	Unit Allocat	Ralance Sheet Data Access Functions	Ralance Sheet		246,526
8	Serv Chrg Deposit Accts Waive	Unit Allocat	Balance Sheet Data Access Functions	balance sneet	•	(3,738
9	Service Charges Savings Accts	Unit Allocat	AvgFace(Mn)	T_Due_From_Banks		15,908
10	Serv Chrg Savings Accts Waived	Unit Allocat	AvgBook(Mn)	T_Fixed_Assets		(1,179
11	Service Charges Mmdas	Unit Alloca	AvgYield(Mn)	T Int Earn Not Collect		
12	Service Charges Mmdas Waived	Unit Allocat	AmortCF(Mn)	T_Investments		(289
13	Service Charges Checking W/Int	Unit Allocat	EOPPace(MII)	T_Iras		38,398
14	Serv Chrg Checking W/Int Waive	Unit Allocat	EOPBook(Mn)	T_Liabilities_Capital		(1,201
15	Service Charges Nsf Checks	Unit Allocat	IntAccrual(Mn)	T Loan Sys Loans		1,360,476
16	Serv Chrg Nsf Checks Waived	Unit Allocat	IntCF(Mn)	T_Loans		(36,466
17	Charged-Off Nsf Fees	Unit Allocat	Prince(Mn)	T_Misc_Assets		(28,314
18	Recovered Nsf Fees	Unit Allocat	Average stable balance(for vintage non-maturity	T_Mmdas		7,744
19	Service Charges Atm	Unit Allocat	accounts only)	T_Mtg_Sys_Loans		68,748
20	Service Charges Atm Waived	Unit Allocat	AvgBook(Mnemonic [, Period [,	T Other Assets		(39
21	Internet Bill Pay Fee Income	Unit Allocat	ToPeriod]])	T_Other_Payables	-	18,612
22	Internet Bill Pay Fee Inc Wv	Unit Allocat				(489
23	Return Deposited Item Fees	Unit Allocat	No syntax errors detected	ок	CANCEL	6,087
24	Stop Payment Fees	Unit Alloca				20,905
25	Stop Payment Fees Waived	Unit Allocat	ions Monthly Add	(1,675)	-	(1,675
26	Service Charges Acct Analysis	Unit Allocat	ions Monthly Add	125.052	-	125.052



# Equations – Noninterest Income and Expenses

• In this example, Origination Fees equals 1% of total loan new volume.

=Marginal Volume of Total Loans \* .01

		Equation Builder - Non Interest Ne	ew Volu	mes	– <b>– ×</b>	ar
Planning Account	-	=MgVolume(T_Loans)*.01			c	urrent Year To
Service Charges Treasury Manage	Unit Alloca					42,2
Serv Chrg Treas Management Waiv	Unit Alloca					(1,00
Service Charges Other	Unit Alloca					6,39
Service Charges Other Waived	Unit Alloca					-
Sba Ppp Fees	Unit Alloca	1			~	178,1
Consumer Loan Adm Fee	Unit Alloca	*			^	104,4
Other Loan Earnings	Unit Alloca					634,41
Late Chgs Cml Loans	Unit Alloca	Balance Sheet Data Access Functions	~	Balance Sheet	~	5,5
Late Chgs Cml Loans Waived	Unit Alloca	AvgFace(Mn)		T Cash Duo From Banks		-
Late Chgs Ils Consumer Loans	Unit Alloca	AvgBook(Mn)	_	T_Cds		27,0
Late Chgs IIs Consumer Lns Wv	Unit Alloca	AvgYield(Mn)		T_Cds_Purch_Sold		-
Late Chgs IIs Dealer Loans	Unit Alloca	AmortCF(Mn)		T_Checking_Int_Accts		7,3
Late Chgs IIs Dlr Lns Waived	Unit Alloca	EOPFace(Mn)		T_Deposits		-
Late Chgs Fr Mls 1-4 Fam Lns	Unit Alloc	EOPCoupon(Mn) EOPBook(Mn)		T_Due_From_Banks		1.8
Late Chgs Mls Comm Loans	Unit Alloca	IntAccrual(Mn)		T Gross Loans		9,8
Origination Fees	Unit Alloc	IntCF(Mn)	-	T_Int_Earn_Not_Collect		
Collateral Repossession Income	Unit Alloca	PrinCF(Mn)	11	T_Investments		-
Other Real Estate Owned Income	Unit Alloc	Average face balance		T_Iras		-
Gain On Sale Of Oreo	Unit Alloc	Average face balance				-
Gain On Sale Loan Related Asse	Unit Alloca	Australia (Managata Tangata I. T		T_Loan_Sys_Loans		-
Gain On Sale Of Loans	Unit Alloc	Avgrace(Mnemonic [, Period [, ToPeriod]])		T_Loans		673.5
Gain On Disp Of Fixed Assets	Unit Alloc			T Misc Assets	· · · ·	-
Positive Fair Value Chg / Swaps	Unit Alloc	No sustain second data at a d			- CANCEL	-
Interest On Rate Swaps	Unit Alloc	No syntax errors detected		UK		-
Gain On Sale Of Securities	Unit Allocat	ions Monthly Add		-		-
Non Tayable Life Ins Proceeds	Unit Allocat	ions Monthly Add		616 520		616.5



### **Equations – Balance Sheet**

- With the latest release, you can use equations as a growth method on balance sheet accounts
- In this example, Overdrafts equals 0.01% of total deposits
   =AvgBook(T\_Deposits)\*.0001

-Avgbook(1\_Deposits) .0001

- Equations can also be used to change growth methods in the forecast horizon
  - Overdrafts can be held flat in the first year with equation
     =EOPBook(Overdrafts)
  - Overdrafts can have a growth of 3% in the second year with equation =EOPBook(Overdrafts,-1)\*1.03

				Equation Builder - Balance Sheet New Volume	25		- 🗆	×
	Planning Account			=AvgBook(T_Deposits)*.0001				
4	Commercial Real Estate Fixed	Unit Allocations	Perc					
;	Overdrafts		Equi					
	Unearned Disc On Cra Loans	Unit Allocations	Perc					
	Land	Unit Allocations	Flat	1				×
	Leasehold Improvements	Unit Allocations	Mon					
	Leased Assets	Unit Allocations	Flat	Balance Sheet Data Access Functions	Balance Sheet			~
	Leased Assets Accum Amortization	Unit Allocations	Flat		·			
	Other Real Estate Owned	Unit Allocations	Mon	AvgFace(Mn)	T_Cash			
	Accounts Receivable	Unit Allocations	Mon	AvgBook(Mn)	T_Cash_Due_From	m_Banks		
	Accts Rec Loan Fees	Unit Allocations	Mon	AmortCF(Mn)	T Cds Purch Sol	ld		
	CDARs Interest Receivable	Unit Allocations	Perc	EOPFace(Mn)	T_Checking_Int_/	Accts		_
	Accts Rec Expense Advances	Unit Allocations	Flat	EOPCoupon(Mn)	T_Deposits			
	Accts Rec Intercompany	Unit Allocations	Mon	IntAccrual(Mn)	T Fixed Assets	IKS		
	A/R From For Stock Option	Unit Allocations	Flat	IntCF(Mn)	T_Gross_Loans			
	Prepaid Group Insurance	Unit Allocations	Perc	PrinCF(Mn)	T_Int_Earn_Not_	Collect		
)	Prepaid Ins&Exam Charges	Unit Allocations	Mon	Average stable balance(for vintage non-maturity	T_Iras			
	Prepaid Maintenance Agreements	Unit Allocations	Mon	accounts only)	T_Liabilities_Cap	ital		
	Prepaid Franchise Taxes	Unit Allocations	Mon		T_Loan_Reserves	i		-
	Prepaid Rent	Unit Allocations	Mon	AvgBook(Mnemonic [, Period [,	T_Loan_Sys_Loar	15		
	Prepaid Supplies	Unit Allocations	Mon	ToPeriod]])	T_Misc_Assets			
	Prepaid Other Expenses	Unit Allocations	Mon					
	Debt Origination Cost	Unit Allocations	Mon	No syntax errors detected		ок	CANC	EL
	Other Assets	Unit Allocations	Mon				<u> </u>	
1	Cash Surrender Value-Life Ins	Unit Allocations	Flat	- 3	20,735,766	20,735,766		
	Collateral Repossessions	Unit Allocations	Flat		158 901	158 901		



# Entity Structures, Intercompany and Consolidations



### **Consolidations and Eliminations**

- Model Settings and Data
  - Entity (Company) Hierarchy
    - Elimination companies may only have one Department
  - Entity Settings establish ownership
  - GL Data for each company including an Elimination Company
  - Chart of Account includes at least one posting account each for:
    - Investment in Sub (Balance Sheet)
    - Account Sub-Type = "Equity Common"
    - Equity in Sub Earnings (Income Statement)
- Version Settings
  - Balancing Entries reflect account number where investment in subsidiary and equity in subsidiary earnings are recorded. The department is determined by the Retained Earnings Balancer Department of the Parent.
  - Intercompany Settings identify other non-ownership related intercompany activity that needs to be eliminated in consolidated results



# Model Settings: Entity (Company) Hierarchy and Entity Settings



### ...and Entity Settings Define Ownership

M	odel Settings	Enti	ty Settings									Organization Hierarchy Ent	tity
Þ	Chart of Accounts		Organization Unit	Name	ID	Parent ID	Elimination	s Eliminations Dep	Balancing (Yes/No)	Tax Department	Controlling Entity	Controlling Common Pct Owned	Con
	Empyrean ALM Integration	1	Total	LLL Consolidated	10000	-1	No 🔻		No 🔻				
		2	Entity	First Manhattan	1000	10000	No 🔻		Yes 🔻	100999701			
•	Organization Setup	3	Entity	LLL Northeast	2000	10000	No 🔻		Yes 🔻	200620001	First Manhattan	100.0 %	
		4	Entity	HC Eliminations	9000	10000	Yes 🔻	9000100	No 🔻				T
	Department List Organization Structure												
Þ	Hierarchies							Each affili	ate that is o	wned by a	nother affil	iate must have a	
₽	Assignees							Controllin	a Entity acc	ignod with		ship porcontago	
	Entity Settings							Controllin	y Entity ass			ship percentage	



# Version Settings: Balancing and Intercompany Settings

	Balancing Set	ttings for subsidiary entities	The Holding Com	pany has no
	Account Balancing		settings for Cont	rolling Interest
		Account		Department
Version Settings	First Manhattan			
<ul> <li>Planning Methodologies</li> </ul>	AssetBalance	1275000 — FFS	100999701 -	First Mahanttan Bankcorp 💙
Release Chart	LiabBalance	2310000 — Fed Funds Purchased Nonaffilia	▼ 100999701 -	First Mahanttan Bankcorp 🔹
Batance Sneet	EquityBalance	39999990 — Equity Balancer (planning only)	100999701 -	First Mahanttan Bankcorp
Capex	RetainedEarnings	(49999990 — Forecasted Earnings (planning only)	✔ 100999701 -	First Mahanttan Bankcorp
Loan Loss				
Intercompany Settings			Each affiliate that is	owned by another affiliate must be assigned an
Payroll			investment in sub a	ccount and an income from sub account. If the
Planning Levels			affiliate is not 100%	owned, then the non-controlling interest
ALM Import			accounts must be s	elected. The controlling/non-controlling
Add Assessed (Demontment)	LLL Northeast		accounts must be s	et to Posting in the Chart of Account.
Add Account / Department	AssetBalance	1275000 — FFS	✔ 20099979997	- Settlement Unit
Re-Sync Security/Assignees	LiabBalance	2310000 — Fed Funds Purchased Nonaffilia	✔ 20099979997	- Settlement Unit
Copy Version Drivers	EquityBalance	(49999990 — Forecasted Earnings (planning only)	✔ 20099979997	- Settlement Unit
Update Account Attributes	RetainedEarnings	39999990 — Equity Balancer (planning only)	▼ 20099979997	- Settlement Unit
	InvestmentInSubs	1890000 — Investment in Sub		
	NonControllingInterest	None	•	The department for the consolidation
	IncomeFromSubs	(4960000 — Undistributed Earnings In Sub	•	entries is determined by the parent
	IncomeDueToNoncontrollingInterest	Nee		Retained Earnings Department



### Process – Calculating Consolidation and Elimination Entries

- Consolidation and Elimination entries are created during the Admin "Process" calculation.
- The calc engine uses the Entity Settings to establish the order in which to balance the legal entities. It will start with the lowest affiliate and progress to the Consolidated Corp.
- At each level it calculates the Investment In Sub and Earning in Sub and posts the balances to the accounts indicated in the Version Settings Balance Sheet settings. The department is determined by the Parent's Retained Earnings balancer department.
- At each elimination company, it automatically eliminates the Investment in Sub balance, the sub's equity balance and the sub's income from sub balance.
- Finally, the calc engine uses the Intercompany Settings from Version Settings and creates the indicated intercompany transaction elimination entries.



# Version Settings: Intercompany Settings

This utility allows the planning administrator to identify both sides of an intercompany transaction, define the amount to be eliminated and establish which elimination company to use for the elimination entries.

					The Orga bala mus bala	AccountNum a anization Unit d nce to be elimi t be a discreet nce	nc lef na In	l ïne the ited. This tercompany	The Counter Party Org Unit and Org Unit define which eliminatio company to use					
Version Settings Intercompany Settings				-										
<ul> <li>Planning Methodologies</li> <li>Balance Sheet</li> </ul>		Intercompany Rule Name	Mnemonic	Descriptio	on	AccountNum		Organization Unit	Counterparty Organization Unit	•	Counterparty Accoun Number	t		
Capex	1	HC Cash	HC_Cash	HC Cash		1152000		Holding_Company	 Bank		2020000			
	2	Interco Loan	IntercoLoan	Interco Loan		2791000		Holding_Company	 Bank		1307000			
Intercompany Settings	3	Interco Rent	IntercoRent	Interco Rent		5541000		200640001 - Insurance	 Bank		4880000			
▶ Payroll	4													
	-													



### Results – Consolidating Balance Sheet

Version	Bobs Test	$\sim$	3	Date Hierarchy	Jan 2023
Chart Of Account N	2023 Budget (Bobs Test)	$\sim$	÷	Org Hierarchy Name	Entity

#### Consolidating Balance Sheet - Plan - Ending

Planning Hierarchies	■ LLL Consolidated	First Manhattan	<b>LLL Northeast</b>	HC Eliminations	
Investment in Sub	\$0	\$101,778,807		-\$101,778,807	
Purchased Goodwill	\$4,584,605		\$4,584,605		۰.
Accum Amortization Goodwill	-\$1,585,537		-\$1,585,537		
<ul> <li>Total Miscellaneous Assets</li> </ul>	\$24,664,254	\$101,778,807	\$24,664,254	-\$101,778,807	
Total Other Assets	\$34,457,312	\$101,778,807	\$34,457,312	-\$101,778,807	
Federal Reserve Bank	\$26,828,153		\$26,828,153		
Total Liabilities	\$1,472,472,304		\$1,472,521,540	-\$49,236	
Capital Stock	\$0		\$1,500,000	-\$1,500,000	
Certified Capital Surplus	\$0		\$34,500,000	-\$34,500,000	
Paid In Capital Surplus	\$0		\$46,339,719	-\$46,339,719	
Retained Earnings	\$0		\$59,178,554	-\$59,178,554	
Mark-To-Market G/L On Securities	\$0		-\$63,439,140	\$63,439,140	
Equity Balancer (planning only)	\$97,529,052	\$97,529,052	\$4,249,755	-\$4,249,755	
Current Earnings	\$0		\$23,257,347	-\$23,257,347	
Forecasted Earnings (planning only)	\$4,249,755	\$4,249,755	-\$3,807,428	\$3,807,428	
<ul> <li>Current Earnings</li> </ul>	\$4,249,755	\$4,249,755	\$19,449,918	-\$19,449,918	
Total Capital	\$101,778,807	\$101,778,807	\$101,778,807	-\$101,778,807	
<ul> <li>Total Liabilities And Capital</li> </ul>	\$1,574,251,111	\$101,778,807	\$1,574,300,347	-\$101,828,043	-

Calc engine creates the Investment in Sub balance at the Parent (First Manhattan) to equal the subs equity

Later in the process it also eliminates that balance

Sub's Equity is Eliminated

Holding Company Equity equals the Consolidated Result





# Yield Adjustments





# Yield Adjustments

- Two types of yield adjustments can be set up in the COA
  - 1. Include income statement balances other than interest income or interest expense posting accounts in the yield calculations.
  - 2. Accretion/amortization of an income statement account flows through to the corresponding accretion/amortization account on the balance sheet
- Adjustment type
  - Intangible will affect equity balancer
  - Cash flow will affect cash balancer
- Cash Treatment
  - Increase increases in a balance as cash
  - Decrease decreases in a balance as cash
  - Neither increases and decreases in balance are non-cash events



# Yield Adjustments – Cash Flow example

BAL	ANCE SHEET INCOM	E STATEMENT										LEAR	ALL FILTERS	ном	E	ACCOUNT ATTRIBUTE	S POSTING	ACCOUNTS
			1					Ac	count Attribute	s			Posting Accou	nts		Yield Ad	justment	
	Account Name 🐙	Account Mnemonic	COA	Account umber	Paren	it Account umber	Account Type	•	Account Sub- Type	•	Classification	An	ortization Pos Account	ting	•	Adjustment Type	Cash Treatment	•
7	Total Mortgages	tmtg		160000		110000	Asset	Tot	al	-	Total							
8	MTG Loan	MtgLoan		130000		160000	Asset	Loa	ns	ł	Fixed Income							
9	MTG Loan Fee Income	MTGLFINC		130001		160000	Asset	Loa	ns	1	Yield Adjustment		4	20000		Cashflow	Neither	
16																		
17																		
10																		
	Account Name	Account Mnem	onic 🗸	Account Nur	nber 🗸	Parent Accou	nt Number 💂	GL A	count Numbe	er	Account Type	•	Account Sul	ь-Тур€	•	Classif	cation	•
5	MTG Loan Fees	mtgloanFee			420000		400000	42000	)		Income Account		Loan Interest I	ncome		Posting		
8																		
9																		
10																		

In this example, the yield adjustment account is created as a balance sheet account with the income statement linked to it.

- monthly forecast entered on yield adjustment account in other version drivers and the monthly forecasted amount posts to income statement
- Yield at the total mortgage subtotal level includes the interest income and loan fee account



# Yield Adjustments – Intangible example no new volume

BALA	ANCE SHEET INCOME STATEMENT						Y CLEAR ALL FILIERS		ACCOUNTATIRIBUTES	PUSTING ACCOUNTS	PLANNING AT I RIBUTE
					Account Attributes			Posting A	ccounts	Yield Ad	ustment
	Account Name	COA Account Number	Parent Account Number	Account Type	Account Sub-Type	Classification	Amortization Pos Account	ting	Intangible Posting Account	Adjustment Type	Cash Treatment
273	Amortizing Intangible Asset	1621	0010 162199	99 Asset As	set Intangible	Intangible				Intangible	Neither
274	Amortizing Intangible Asset - YA	1621	0013 162199	99 Asset No	on-Interest Earning Assets	Yield Adjustment	560	22010	16210010	··· Intangible	Neither
	Account Name	A	ccount Mnemonic 🖵	Account Number	Parent Account	Number 🗸	ccount Type	Accou	int Sub-Type	Classificatio	n ,7
546	Amortization-Cust Rel Intangible	e Asset 56	022010	5602201	.0	56029999 5Exp	ense Account	Other No	on-Interest Expense Post	ing	
				Rest of	fYear		Plan Horizon				
	Account Name	Growth Method	Current YTD	Admin Growth Target	Current Year Total	Admin Growth	Target Current	/ear Tota	al Jun 2024	Jul 2024	Aug 2024
1	Intangible		•								
2	Amortizing Intangible Asset	None	100000	-	-		-	-	-	-	-
3	Yield Adjustment										
4	Amortizing Intangible Asset - YA	Monthly Adds	50000	-	-35000		-		-5000	-5000	-5000

In this example, the yield adjustment account is created as a balance sheet account with the income statement and intangible balance sheet amortizing accounts linked to it. The change in balance sheet is calculated by the yield adjustment as the balance sheet growth method is set to none.

• Yield adjustment forecast posts to income statement and the balance sheet intangible asset is adjusted each month by the yield adjustment forecast



# Yield Adjustments – Intangible example with new volume

					Account Attributes			ng Ac	counts		Yield Adjustment		
	Account Nama	nt	COA Account	Account Tuno	when Account Sub Type Classifi		Amortization Posting	Amortization Posting Intangible Posting			Adjustment	Cash	
	Account Name	Mnem 💌	Number 🔻		Account Sub-Type	Classification	Account	-	Account	-	Туре 🔻	Treatment	
2	Deferred Loan Fees	DFL	5000	Asset	Loans	Intangible					Intangible	Increase	
3	Deferred Loan Fees - Yield Adjustment	DFLYA	50001	Asset	Loans	Yield Adjustment	7000		5000		Intangible		
295													
296													

	Account Name	Account Mnemonic	Account Number	Parent Account Number	Display Order	Account Type	Account Sub-Type	Classification	•
2	Deferred Loan Fees	DFLIS	7000	799999900	0	Income Account	Loan Interest Income	Posting	
279									
280									

				Plan Ho	rizon				
	Account Name	Growth Method	Current YTD	Admin Growth Target	Current Year Total	Jan 2023	Feb 2023	Mar 2023	Apr 2023
1	Intangible	•••							
2	Deferred Loan Fees	Target EOM	-500000	-	(490,000)	(499,500)	(499,000)	(498,500)	(498,000)
3	Yield Adjustment								
4	Deferred Loan Fees - Yield Adjustment	Monthly Adds	8000	180,000	9,600	800	800	800	800

In this example, the yield adjustment/income statement amount and the change in balance sheet, net new deferred fees, is manually input. The yield adjustment forecasts posts to the income statement account.

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Managing Versions New Developments That Improve The Experience



# Version Management – Current State (Pre-2024 Planning Release)

### **Reasons to Create a New Version**

- Start a New Budget, What If, Forecast
- Model Setting Updates
  - Chart of Account Parent/Child
  - Organizational Structure
  - Yield Curves and Indices
  - Prepayment Models
  - Exogenous Lines
  - Contributor/Approver Assignments
- Version Settings Updates
  - Balance Sheet Balancing
  - Planning Levels

### **Challenges in Creating New Version**

- Using a Version Backup still leaves a Lot of work to copy from previous Version
  - Balance Sheet New Volume Driver
  - Income and Expense Growth Driver
  - Rate Spreads
  - Payroll Version Settings
  - And Some Data Is Lost
    - Loss of Contributor Inputs
    - Loss of Contributor Optional Requests
- Starting From Scratch Has Additional Challenges
  - All the Above plus...
  - Some Version Settings cannot be copied automatically
    - Balance Sheet Balancing
    - Intercompany Settings
    - Payroll Settings
    - Contributor Inputs
    - Contributor Optional Requests



# Version Management – Planning Release 2024

### **Reasons to Create a New Version**

- Start a New Budget, What If, Forecast
- Model Setting updates
  - Chart of Account Parent/Child
  - Organizational Structure
  - ✓ Yield Curves and Indices
  - Prepayment Models
  - ✓ Exogenous Lines
  - Contributor/Approver Assignments
- Version Settings updates
  - Balance Sheet Balancing
  - Planning Levels

### **Challenges in Creating New Version**

- Using a Version Backup still leaves a lot of work to manually copy from previous Version
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    - Loss of Contributor Optional Requests
- Starting from scratch has additional challenges
  - All the Above plus...
  - Some Version Settings cannot be copied automatically
    - Balance Sheet Balancing
    - Intercompany Settings
    - Payroll Settings
    - Contributor Inputs
    - Contributor Optional Requests



# Changes to Model Settings

### Replicate for Forecast includes Copy Contributor Inputs

Replicate Options         Bob Test 3         Replicate Version								
Replicate	Version Management		Contributor Options					
Replicate for Forecast	Version Name	Enter Name Name is a required field	Copy Contributor inputs					
	New Version Description	Replicated from Bob Test 3	Fill Options					
	Actual Data Date	11/2023	O Leave Blank					
	Rest Of Year # of Periods	1	O Auto Fill					
	# Of Plan Periods	24						
	Advanced Ontions							

### Changing Assignees is fully functional (found on Version home page in contributor details or Process)







### All Version settings may be copied all at once or one at a time...

/ersion Settings	Bob Test 3 Balance Shee	et				×
Planning Methodologies	Global/Driver Methodologies			Copy All Planning M	Aethodology Settings from Version : Please Select	ссру
Planning Levels	Rate Spread Periods	Multiple Period Input				
Empyrean Import	New Volume Product Mix Periods	Multiple Period Input				
Add Account / Department	Forecast FTP 🟮					
Re-Sync Security/Assignees						
Copy Version Drivers	Contributor Input Options					
Update Account Attributes	Rate Spreads	Allow Adjustments 🗸 🗸				
	New Volume Product Mix	Allow Adjustments				
	Account Balancing				Copy Account Balancing from Version : Please Select 🗸	СОРУ
			Account APPLY TO ALL		Department	
	Bank					
	AssetBalance		11210001 - FED FUNDS SOLD - TIB SWEEP BALANCER	• 30999	7 - BANKWIDE	• 0

### ...including Balance Sheet Growth...

ADMIN PLANNING 💿 🔻 🆽	Bob Test 3   New Volumes								Show Months	RESET INPUTS	UPDATE ALLOCATIONS	1 NOTIFICATION
Model Settings	Actual Data Date: 30 Nov 2023									Copy New Vols from	/ersion : Please Select	✓ сору
🖥 Reports 💦 🗲												
😑 DB Tools	ξx.			Deat of Very	Dian Undana							
BOB TEST 3	Dianning Assount		Mathod	Rest of Year	Plan Horizon	Current Delence	DOV Tatal	Dian Total				
✿ Home Page	1 Asset	•	metriod -	Growth Target	Growth Target	current Balance	RUT IOTAL	Plan Total				
Version Settings	2 CASH & CASH ITEMS	Unit Allocations	Target AOM									

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### ...and Non Interest Income/Expense...

Version Settings	Bob Test 3 Balance She	et						×
Planning Methodologies	Global/Driver Methodologies				Copy All Planning Methodolog	y Settings from Version : Please Select	• сору	
Planning Levels	Rate Spread Periods	Multiple Period Input	)					
Empyrean Import	New Volume Product Mix Periods	Multiple Period Input	)					
Add Account / Department	Forecast FTP 🚯		)					
Re-Sync Security/Assignees								
Copy Version Drivers	Contributor Input Options							
Update Account Attributes	Rate Spreads	Allow Adjustments	)					
	New Volume Product Mix	Allow Adjustments	)					
	Account Balancing					Copy Account Balancing from Version : Please Select	Сору	
				Account APPLY TO ALL		Department		
	Bank							
	AssetBalance			11210001 - FED FUNDS SOLD - TIB SWEEP BALANCER	309997 - BANKWI	DE	τ Θ	

### ...New Volume Product Mix...

Bob Test 3   New Volume Product Mix Actual Data Date: 30 Nov 2023				
Account	Maturity Months	Current Position	Current Month Product Mi:	Projected NV Prod Mix
1 Asset Account				







### ...and you can now Re-Sync Yield Curves and Indices....

Bob Test 3 Interest Rates																	G RI	E-SYNC MODEL	SETTINGS 🥏	<b>\$1 NOT</b>	FICATION
Actual Data Date: 30 Nov 2023																					
Filter Mnemonic or Name	New_	Yield_(	Curve																		
Yield Curves																Copy	Interest Rates fr	om Version : P	lease Select	~	• СОРУ
New Yield curve	fx	0.0000 9	6																		
OISFedFundsCV	Ter	m	Actual	Dec-2023	Jan-2024	Feb-2024	Mar-2024	Apr-2024	May-2024	Jun-2024	Jul-2024	Aug-2024	Sep-2024	Oct-2024	Nov-2024	Dec-2024	Jan-2025	Feb-2025	Mar-2025	Apr-2025	May-20
PrimeCurve		0	0.0000 %	0.0000 %	0.0000 %	0.0000 %	0.0000 %	0.0000 %	0.0000 %	0.0000 %	0.0000 %	0.0000 %	0.0000 %	0.0000 %	0.0000 %	0.0000 %	0.0000 %	0.0000 %	0.0000 %	0.0000 %	0.000
SOFROV		2	0.0000.04	0.0000.06	0.0000.06	0.0000.06	0.0000.06	0.0000.06	0.0000.04	0.0000.06	0.0000.06	0.0000.04	0.0000.04	0.0000.04	0.0000.04	0.0000.06	0.0000.04	0.0000.06	0.0000.04	0.0000.04	0.000

### ...and Prepay Models and Exogenous Lines

Bob Test 3 Prepayment Rates		RE-SYNC MODEL SETTINGS      INOTIFICATION	
Actual Data Date: 30 Nov 2023 Filter Mnemonic or Name    Prepayment Models	Attributes Dir Methodology: CPR Ro Bob Test 3 Exogenous Actual Data Date: 30 Nov 2023	nension 1 ws: Refi Incentive Lines	RE-SYNC MODEL SETTINGS       INOTIFICATION
	<ul> <li>Primary KPIs</li> <li>Earning Assets Ratio</li> <li>Loans-to-Deposits (LTD)</li> <li>ROA</li> </ul>	Earning Assets Ratio         fx =SAFEDIVIDE(EX(Ear_Asset_Ratio_NUM_ES),EX(Ear_Asset_Ratio_DENOM_ES),0)         Equation/Value         1         1       -12         =SAFEDIVIDE(EX(Ear_Asset_Ratio_NUM_ES),EX(Ear_Asset_Ratio_DENOM_ES),0)	

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### Payroll Version Settings may also be copied from a previous version

Version Settings	Bob Test 3   Salary Settings		Copy All Planning Methodology Settings from Version : Please Select COPY	f
Balance Sheet	Planning Level	Employee Level 🗸		I



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Copying Version Drivers has been expanded and now includes:

on Settings	Bob Test 3 Copy Planning Version Drivers								
nning Methodologies									
nning Levels	Copy From	•							
pyrean Import	Planning Drivers	Copy Drivers							
d Account / Department	Interest Rates								
Sync Security/Assignees	Prepayment Rates								
by Version Drivers	Capex Setup								
nning	Sub Ledger Items								
date Account Attributes	Exogenous Lines								
	New Vol Product Mix								
	Rate Spreads								
	Contributor Inputs 😽								
	Balance Sheet Contributor Inputs								
	Non-Interest Contributor Inputs								
	Balance Sheet New Vol Admin Targets								
	Non Interest Income Admin Targets								



- Version Management processes include:
  - Create a new version in Model Settings
  - Replicate a Version
  - Replicate a Version for Forecast
  - Version Rollover



### Version Management processes include:

- Create a new version in Model Settings
- Replicate a Version
- Replicate a Version for Forecast
- Version Rollover

### **Events that require a Version Management Process:**

- New Annual Budget
- Rate Shock or What If Scenario
- Periodic Forecast
- Rolling Forecast or Budget Rollover
- Strategic Plan
- Version Backup



- Creating a New Annual Budget Version
  - If you are following last year's pattern of planning levels, COA and Org structures, you could start with a replicate of an "Open" version (defined later). This approach will capture all changes to COA and Org hierarchies and allow a reset to assignees (contributor and approver).
    - After the replicate and adjustments to planning levels, you will want to validate. Once a clean validation is achieved, then replicate the version to create a backup. This is a time saver, though improvements to the version user experience reduces the time savings.
    - Next step is to process a Current Position Import and use the CP Validation report to reconcile your starting point. Note, at this point your
    - Once the CP is reconciled, you can copy all of your other version settings and drivers from previous versions.
  - If, however, the changes you are making won't benefit from using a previous year's pattern, you will instead need to create a new version and then copy in your version settings or enter them manually.





CANCEL

- Rate Shock or What If Scenario (a comparative version)
  - This is best accomplished using a full replicate which allows you to copy over all contributor inputs and optional requests as well as version settings and drivers.
  - The Replicate form allows you to select a different rate scenario (if using Empyrean ALM Integration) and/or modify drivers manually for the desired comparative.

Replicate Options	Bob Test 3 Replicate Version	
▶ Replicate	Version Management	Contributor Options
Replicate for Forecast	Version Name Bobs Test 4	Copy Contributor inputs
	New Version Description Replicated from Bob Test 3	
	Advanced Options 👻	
	Payroll Drivers	
	Copy Existing	
	Employees Version Drivers Pavroli Drivers	
	Version privers	
	Prepayment Rates	
	Rate Spreads     Conex	
	✓ Taxes	
	Balance Sheet New Vol	
	New Vol Product Mix     Non-Interest Income Expense	
	Loan Loss	



- Periodic Forecast
  - A forecast for this discussion may differ from a budget in
    - content (no fixed assets or employee data)
    - level of detail (top of the house, summary line item)
    - frequency (monthly, quarterly or semi-annually)
  - Given these parameters, a new forecast process could start from a Replicate for Forecast from the original budget only if the planning levels did not need to change.
  - Otherwise, you could either start with an open backup of the Budget (prior to CP Import process) or start a new version and leverage components from the budget that fit and modify/create new where they don't. This approach also allows you to change the assignee to a set of forecast assignees that may be at a higher org level than budget.



• You may also start from a Replicate for Forecast of an open back up copy of a previous forecast year.



- Rolling Forecast and Rolling Forward a Budget
  - Initially, a Rolling Forecast follows the instruction for a Periodic Forecast
  - After the initial forecast is completed and a new forecast for the same fiscal year is required, the best approach is to use the "Version Rollover" process.
  - This allows you to back up the source version and then change the as of date to a new as of date where data is available in the Dataverse.
  - The date you roll forward to must start in the same fiscal year as the source forecast, otherwise the "Rest Of Year" periods will default to zero.
  - When you reach the end of the year, you will have the options available stated previously for a new version.
  - A budget rollover is the same as a forecast rollover. Payroll employee data does not have to be the same as of date of the rollover.
  - However, fixed assets must be reloaded in the Dataverse. It is a best practice to use the same as of date data file as previous months but modify the data by moving the data in the file to a column that corresponds with the new as of date. This avoids the need to revise proposed new adds.





- Strategic Plan
  - Similar to a forecast, but usually with a longer plan horizon.
  - Similar considerations in choosing the method to create a strategic plan version as a forecast version.
  - If this is the initial Strategic Plan, you may want to start with an open backup of a forecast or budget, but then modify planning levels and assignees so fit the parameters of your strategic plan.
  - If you have previous Strategic Plans with similar parameters, you can either start with a replicate of an open backup or start from a new version and copy over your version settings and drivers and then modify.



- Version Backup
  - This step can be a time saver if a modification is required to the chart of accounts or organizational structures.
  - Create a version backup when working on a new version structure after the version has been validated but before you have processed the current version.
  - This is a best practice recommendation, though the time savings over creating a new version are much less in the new 24.xxx release.
  - Use the word "Backup" as a prefix for your version name to easily spot it in the version list
  - Delete old backups and unused versions to keep the version management screen and reporting drop downs clean.



Equity Balancer

What Causes It To Appear In Your Balance Sheet



# Equity Balancer – What Is It?

- The calc engine used for ALM and Planning is designed to separately track and balance both cash and intangible transactions.
  - Cash transactions include
    - Non-Intangible Balance Growth. Loan, Deposit, Investment Borrowings, Other Assets and Liability growth all are cash transactions.
    - Interest Paid/Received, Non-Intangible Income and Expense
  - Cash transactions are balanced through the balancing accounts defined in Version Settings
  - Intangible transactions include:
    - Amortization of Discounts and Premiums
    - Intangible account balance sheet growth
    - Intangible account income or expense
    - Interest accrued not paid/received (increases to AIR/AIP)
    - Accumulated Other Comprehensive Income, Deferred Taxes and Unrealized Gains and Losses
  - Intangible transactions are balanced through the Equity Balancer
  - The Equity Balancer also ensures that the Current Position balance sheet is balanced by Entity
  - These Balancing routines occur for both the Ending and Average balance sheets



### Equity Balancer – What Causes it to have a balance?

Common Causes of the Equity Balancer are:

- Missing AIR/AIP posting account assignments on Fixed Income accounts
- Missing D/P Amortization posting account assignment
- Out of Balance Current Position Balance Sheet (by entity)
- Anomalies between GL Elimination Data and the Current Position Calculated Elimination. (e.g. GL has multiple departments in an Elimination Company)
- Intangible balances change by different net amounts than the intangible net income (e.g. Deposit Intangible balance decreases by an amount different than the related amortization income account)
- Instruments are eliminated by the Calc Engine from current position due to invalid indices, maturity dates in the past or issue dates in the future
- The average balance sheet will always have a balance commensurate with monthly net income due to inherent timing differences in daily recognition of income vs. simple average of current period earning



### Equity Balancer – Strategies to Eliminate It

- Do not assign balance sheet accounts and income statement accounts to the "Intangible" classification
- Ensure that all Fixed Income accounts have been assigned an Interest Accrued Not Paid Posting
- Ensure you've accounted for all portfolios with Book/Face differences with a D/P Amortization Posting Account assignment
- Collapse multiple departments in a single GL elimination company into a single department in Dataverse import file.
- Ensure that Consolidation entries are properly accounted for in CP data (some challenges include recording of intercompany dividends as income)
- Ensure CP Validation report balances at the entity level

